

Configuration Manual

MSc Research Project
MSc.AIBUS

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MSc Project Submission Sheet
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Programme:AIBUS..... **Year:** 2023-2024.....
 MSc Research Practicum

Module:

Lecturer: Anderson
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Submission Due Date: ...12-08-2024.....

Project Title: Impact of Direct marketing Strategies in Consumer Behaviour.....
Word Count: 420 **Page Count:**9.....

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Configuration Manual

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1.Introduction

This configuration manual provides detailed instructions for setting up, configuring, and running the Direct Marketing Strategies in Banking Sector project. It guides users through the installation process, project setup, data preparation, and execution of the code used in the study. This document is intended for data scientists, researchers, and software developers who wish to replicate or extend the research conducted in this project. Familiarity with Python programming and basic machine learning concepts is recommended.

2.System Requirements

Minimum Hardware Requirements

- **Processor:** Intel Core i5 or higher
- **RAM:** 8 GB minimum (16 GB recommended)
- **Storage:** 10 GB of free space for project files and data

This project was run on a system with the below hardware requirements (300 GB free storage)

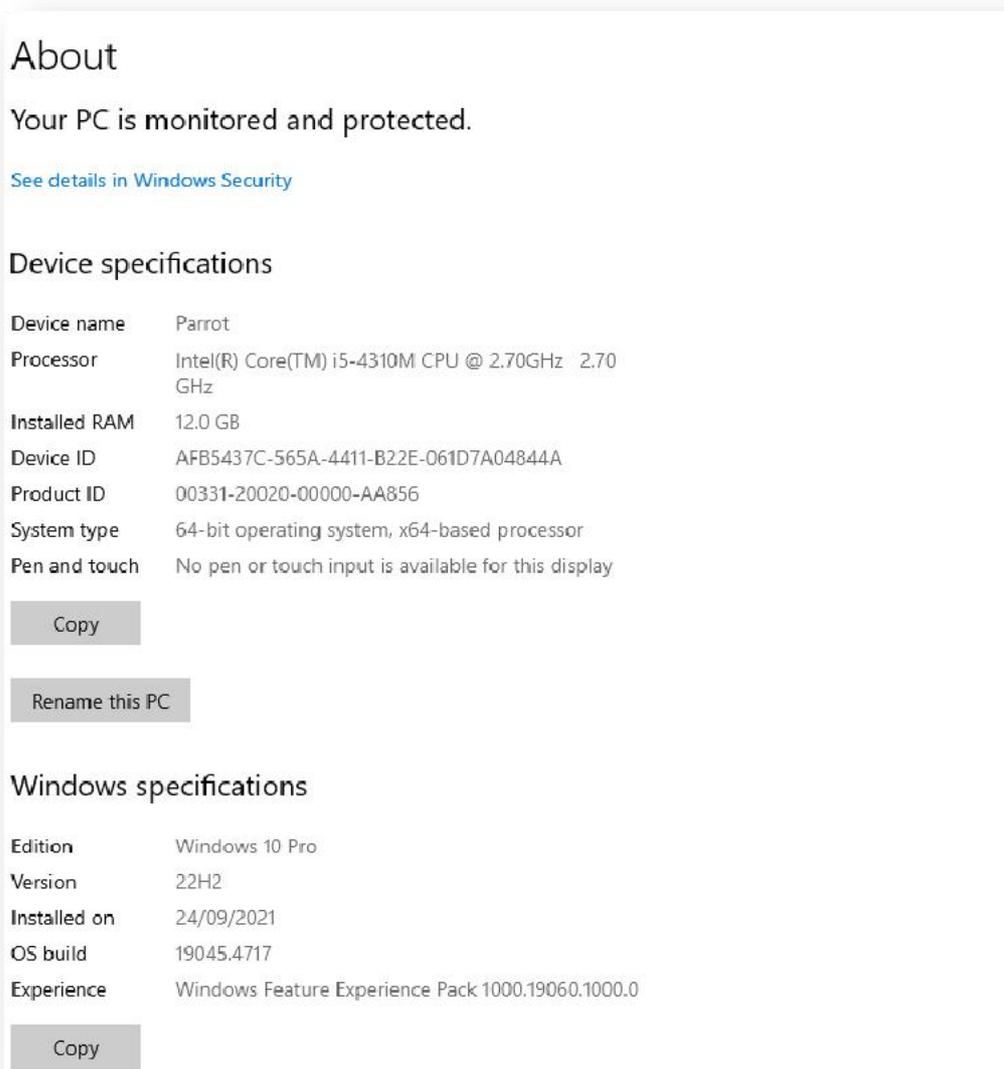


Figure 1: System hardware

Software Requirements

- **Operating System:** Windows 10, macOS, or Linux
- **Python Version:** Python 3.7 or higher
- **IDE:** Jupyter Notebook (recommended) or any Python-supported IDE (e.g., PyCharm, VS Code)

This project was developed using python3.7 on Google Colab

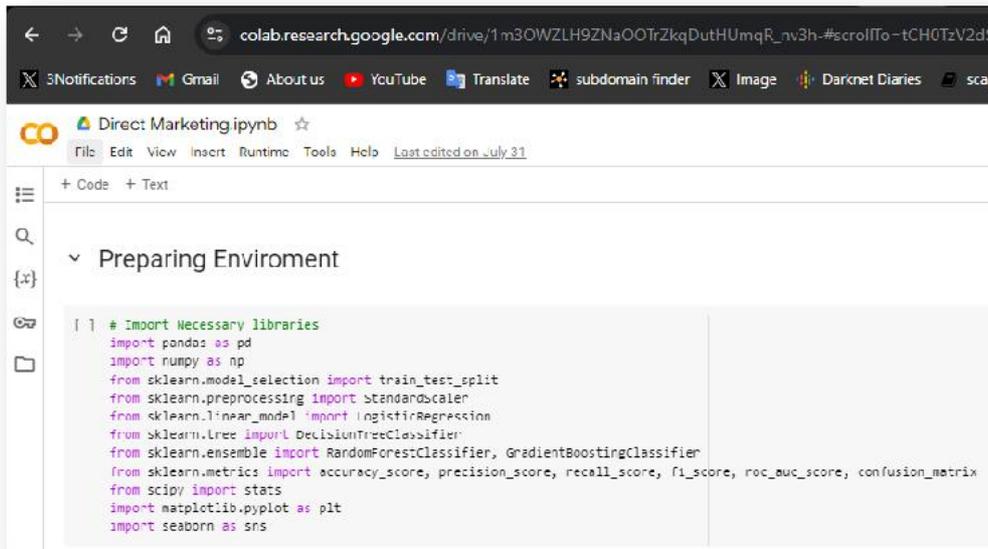


Figure 2: Colab Environment

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3. Project Setup

Installation of Python and Required Libraries

1. Install Python:

- Download and install the latest version of Python from the official website: [Python.org](https://python.org)
- Ensure that Python is added to your system PATH during installation.

2. Install Required Libraries:

- Open a command prompt or terminal and run the following command to install the necessary Python libraries:



Figure 3: Installing the libraries

Setting Up the Project Environment

1. Create a Project Directory:

- Create a new folder on your PC to save all project files and datasets.
2. **Clone or Download the Project Files:**
 - Download the project files from the colab link.
 - Save them in the project folder created earlier.
 3. **Launch Jupyter Notebook:**
 - Open command prompt.
 - Navigate to your project directory using the cd command.
 - Launch Jupyter Notebook by typing:

```

Jupyter Notebook
[I 23:21:09.460 NotebookApp] Jupyter Notebook 6.5.2 is running at:
[I 23:21:09.460 NotebookApp] http://localhost:8888/?token=0864e03ecdc19a1455baa32cdc40e91d67a8fec5ab547004
[I 23:21:09.460 NotebookApp] or http://127.0.0.1:8888/?token=0864e03ecdc19a1455baa32cdc40e91d67a8fec5ab547004
[I 23:21:09.460 NotebookApp] Use Control-C to stop this server and shut down all kernels (twice to skip confirmation).
[C 23:21:09.772 NotebookApp]

To access the notebook, open this file in a browser:
file:///C:/Users/JUDICIARY/AppData/Roaming/jupyter/runtime/nbserver-12796-open.html
Or copy and paste one of these URLs:
http://localhost:8888/?token=0864e03ecdc19a1455baa32cdc40e91d67a8fec5ab547004
or http://127.0.0.1:8888/?token=0864e03ecdc19a1455baa32cdc40e91d67a8fec5ab547004

```

Figure 4: Running/Starting the notebook

- This will open the Jupyter Notebook interface in your default web browser.

4. Data Setup

Dataset Overview

- The project uses the Banking Dataset Marketing Targets dataset from Kaggle, which contains client information and their responses to direct marketing campaigns.
- **Source:** [Kaggle Dataset](#)
- **License:** CC0: Public Domain

Downloading and Preparing the Dataset

1. **Download the Dataset:**
 - Visit the Kaggle dataset link provided and download the dataset as a CSV file.
2. **Load Data and Notebook file:**
 - In the Jupyter Notebook / Colab, load the notebook file and the dataset

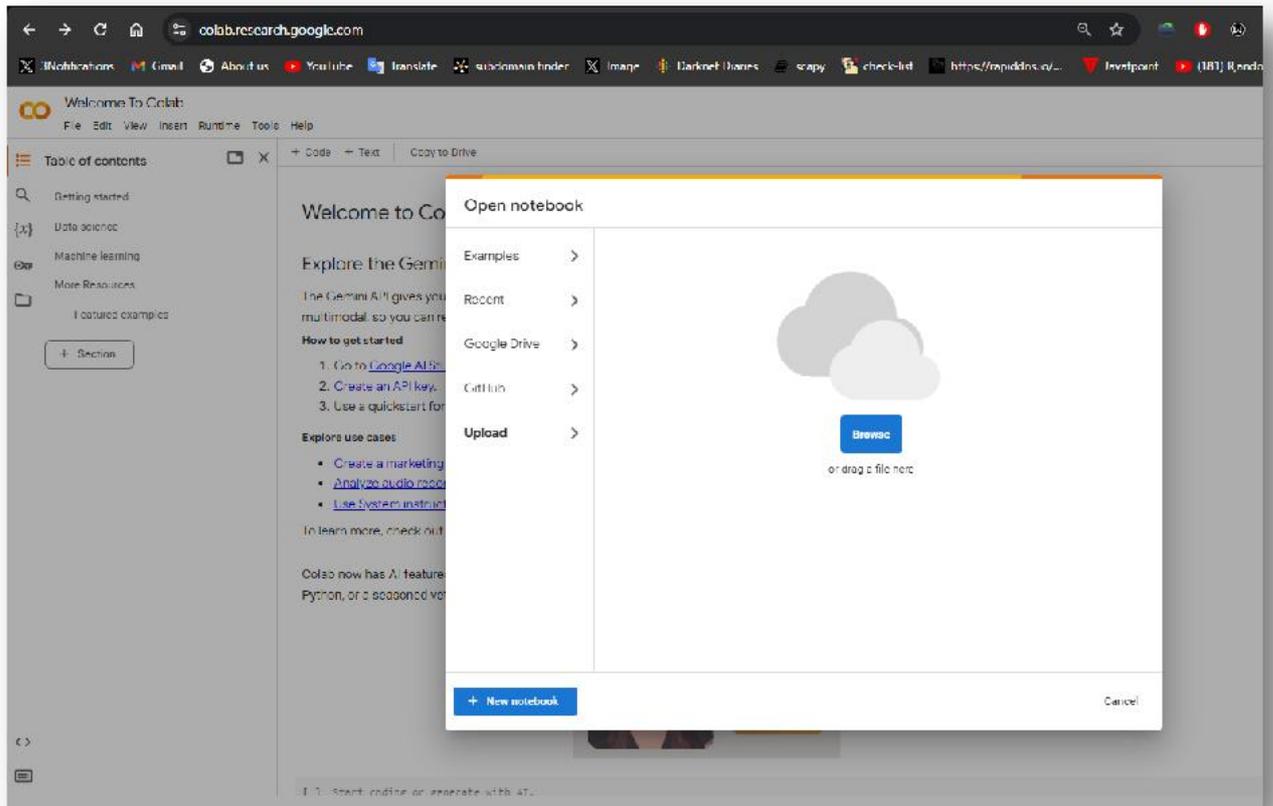


Figure 5: Loading the notebook

Loading the dataset

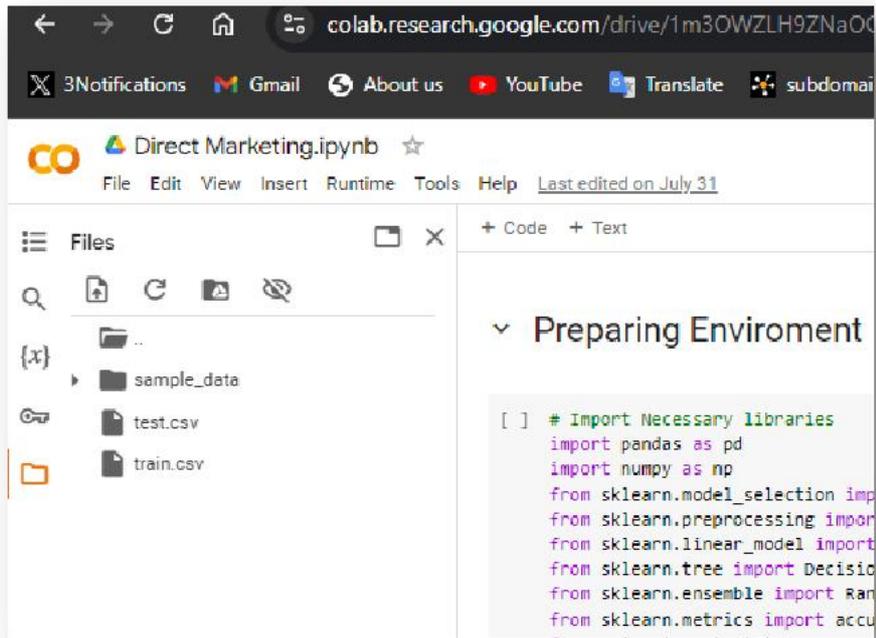


Figure 6: Loading Dataset

Final step is to execute the notebook command cell, do this by clicking the run all option in the runtime dropdown.

References

- Acquisti, A., Brandimarte, L. and Loewenstein, G. (2020). Secrets and likes: The drive for privacy and the difficulty of achieving it in the digital age, *Journal of Consumer Psychology* 30(4): 736–758.
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URL:
<https://www.mckinsey.com/capabilities/risk-and-resilience/our-insights/the-analytics-enabled-collections-model>
- Cui, G., Wong, M. L. and Lui, H.-K. (2006). Machine learning for direct marketing response models: Bayesian networks with evolutionary programming, *Management Science* 52: 597–612